

## Annex 1: TERMS OF REFERENCE FOR FIRM/ORGANIZATION

### Summary Assignment Information:

<b>Project Name and SP nr:</b>	Partnership for IBIS Rice Intervention in Virachey National Park Landscape
<b>Start Date:</b>	September 2024
<b>End Date:</b>	31th Aug 2026
<b>Number Days (estimated):</b>	24 months
<b>Two years budget</b>	N/A
<b>Location of Assignment:</b>	Three villages such as I Tub, Kang Nak, Pak Kae village, Veun Sai Commune, Veun Sai District, Ratanakiri Province and one village potential in Kiri Bas Leu village, Santepheap Commune, Siem Pang District, Stung Treng Province.
<b>Reports To:</b>	Sao Sotheary, Project Manager
<b>Additional Comments:</b>	The budget includes travel cost, DSA and accommodation. Budget code is SP2081-2.4

### Overall Project Background (max 200 words)

<p><b>About SNV</b></p> <p>SNV is a mission-driven global development partner working in more than 20 countries across Africa and Asia. Building on 60 years of experience and grounded in the 2030 Agenda for Sustainable Development, we work on the core themes of gender equality and social inclusion, climate adaptation and mitigation, and strong institutions and effective governance. Together with our team of over 1,600 people, our mission is to strengthen capacities and catalyze partnerships that transform the agri-food, energy, and water systems, which enable sustainable and more equitable lives for all. For more information on SNV, visit our website: <a href="http://www.snv.org">www.snv.org</a></p> <p><b>Background</b></p> <p><b>Biodiverse Landscapes Fund (BLF) - Lower Mekong</b></p> <p>The Biodiverse Landscapes Fund (BLF) is an UK-government funded, 7 year-programme to reduce poverty and create sustainable economic opportunities for communities living in and dependent on environmentally critical landscapes, through delivering lasting landscape protection, sustainable management and restoration, safeguarding biodiversity whilst improving ecosystem services and climate. The BLF has three envisaged outcomes:</p> <p>People: Provisioning for sustainable livelihoods, through improved agricultural and ecotourism models and providing IPLCs with legal access to natural resources and PA governance.</p>
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Nature: Increasing Forest cover and wildlife populations through improved long-term protection, reduced harvest needs of IPLCs, and improved management of PAs, CPAs and PF corridors.

Climate: Increasing ecosystem and community resilience to climate change through diverse livelihoods, enhanced sequestration rates, reduced GHG emissions and active protection of healthy forests.

A consortium led by Fauna & Flora is implementing interventions in 3 countries in 3 areas. In Laos, the programme will focus among others on Nam Khong Protection Forest in Attapeu Province southern Lao PDR, as well as the adjacent Virachey National Park (VNP) in Ratanakiri and Stung Treng Provinces in Cambodia, and Kon Tum corridor/Chu Mom Ray Protected Area in Vietnam.

Based on livelihood scoping in Cambodia, three key agricultural commodities significantly contribute to household livelihoods within the landscape: cashew, rice, and livestock. Most farmers do organic rice cultivation. IBIS rice company supports these farmers under a no deforestation-no hunting agreement upon payment of a price premium if organically certified. In specific areas like Siem Pang and Veun Sai, IBIS rice is a major income source, fetching double the price of ordinary rice. Meanwhile, in Ta Veang and parts of Veun Sai District, cashew serves as the primary income source.

There are existing village interventions with IBIS rice, and some potential areas have not yet been covered. To continue supporting and strengthening IBIS rice farmers, as well as develop new sourcing areas, the SNV-BLF project seeks partners to implement a rice farmer training programme, ensuring organic and conservation compliance, improve climate resilience and create and strengthen farmer clusters to achieve contract farming with the IBIS rice company. Additionally, the implementing partner will continue to support rice production techniques in organic and conservation compliance to achieve high productivity, thereby increasing farmer household income through a sustainable approach in both existing target areas and other potential villages.

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## **Partnership Objective and activities:**

### **1. Train farmers on improving rice yields through organic rice production**

- Training on organic standards and farm diary book to IBIS rice members
- Distribution and monitoring of farm diary books to farmers
- Pre-planting technique and rice seed production
- Pest and nutrient management and demonstration
- Land leveling training and demonstration of sowing methods
- Harvest and post-harvest training
- Collect data from demonstrations
- Demonstrate small irrigation systems
- Transplanting using machine
- Conduct cover crop training, monitoring, and demonstration
- Compost fertilizer training and demonstration
- Farmer exchange visits to demonstrations using composting machines

### **2. Support compliance with organic and IBIS rice standards**

- Training on Internal Control System (ICS) to VMN Inspectors
- Conduct organic inspection (ICS stage 1)
- Training on threshing record and Post-harvest Inspection to VMN committee

members

- Monitor harvesting-complete threshing record (ICS stage 2) and check paddy cleaning storage
- Post-harvest Inspection (ICS stage 3)
- Coordinate with national park rangers/conservation organisations on complying with conservation standards

### 3. **Facilitate Market Linkage:**

- Promote IBIS rice project and disseminate organic wildlife-friendly rules in 3 existing villages
- Farmer registration and group forming
- Farmer training on production costs, sales pricing, profit
- Provide IBIS rice seeds under credit
- Facilitate sale agreement and farmer's contract arrangement with the IBIS rice company

## **Tasks to be performed:**

The Partner will be responsible for collecting and analyzing information on smallholder rice production in specific districts and villages in Stung Treng, Siem Pang District, and Veun Sai District in Ratanakiri, Cambodia. The partner will coordinate their efforts with all stakeholders, particularly the District Agricultural and PDAFF (Provincial Department of Agriculture, Forestry, and Fisheries) in Cambodia. Additionally, the Partner will collaborate and coordinate their work interactively with the SNV and BLF teams.

## **The Partner responsible for IBIS rice production and market linkage will perform the following tasks:**

- **Support Existing Villages:** Continue supporting at least three intervention villages in sustainable rice production, ensuring compliance with organic and conservation standards.
- **Technical Training:** Provide technical training to farmers producing IBIS rice, covering areas such as land leveling, pest management, harvest and post-harvest techniques, and record-keeping to achieve high productivity and sustainability.
- **Promote Modern Technology:** Introduce modern technology to enhance timely rice production and climate resilience, including transplant machinery, compost fertilizer tuning, and cutting machine facilities.
- **Support ICS:** Maintain support throughout all stages of the Internal Control System (ICS) until post-harvest to build customer trust.
- **Field Follow-Up:** Conduct field follow-ups to ensure farmers adhere to technical guidance.
- **Demonstration Farms and Farmer Field Schools:** Establish demonstration farms and Farmer Field Schools to facilitate peer learning among farmers on sustainable IBIS rice cultivation and to encourage new potential farmers.
- **Data Collection and Reporting:** Collect data and provide progress/financial reports to SNV on milestones bases.
- **Expand to New Villages:** Promote IBIS rice production in at least one new village within the Virachey Landscape.
- **Technical Support for New Villages:** Offer the same level of technical support to new villages as provided to existing ones to achieve organic and conservation compliance and secure contract farming with the IBIS rice company.

- **Water Solutions:** Initiate the promotion of water solutions as climate-resilient practices for sustainable rice production.

**Expected Deliverables:** Payments will be upon delivery of agreed milestones and the partner organisation should report with comprehensive descriptions of activities for each milestone, accompanied by the respective follow-up.

### Selection Criteria:

Technical Requirements	Score
Experience in facilitating smallholder rice farmer market linkages	20
Proven experience working with the IBIS rice company and adherence to their standards	20
Experience of training smallholder farmers in organic rice production	20
Functioning presence in BLF target area of Siem Pang and Veun Sai districts	10
Financial	Score
Financial proposal including fee and listing the key persons who are part of the delivery team on the project in the table below	30

### Additional Considerations:

- This TOR will be subject to the following blanket policies that guide all of SNV's consultancies:
  - o Ethical Standards
  - o Security
  - o ICT
  - o Country Social Distancing Plan